



HARBEN®
High Pressure Water Technology

HARBEN, INCORPORATED Tel: (770) 889-9535
P.O. Box 2250 Fax: (770) 887-9411
Cumming, GA 30028 800-327-5387

To Whom It May Concern,

My company, Harben Inc, is a leader in the high pressure water technology industry. We have a large booth at the National Pumper Show each year. Our booth display was getting tired and no longer reflected our image. I contacted Mike Bothwell at Compelling Signs for help to update our display. He explained how high end digital graphics would give my display more “pop” at the trade show. Mike worked with me to figure out how to get the most from my budget. He introduced me to Chrissy Hatton, his Production Manager, to work on the graphics design. I shared my design ideas with Chrissy. She quickly converted my idea into a picture. We made a few rounds of changes to fine tune the text and colors. Chrissy is a real talent when it comes to design. They even helped by walking me through the display setup to make sure I would be able to do it at the trade show. It worked like a charm and looked great!

When I finished setting up the display and equipment in the booth I realized something was missing. We mount our pumps on trailers, one of which is enclosed. It became evident that we had overlooked putting our logo and name on it. I called Mike with my problem and he had the answer. Chrissy created graphics that would complement our display and shipped them to us overnight from Atlanta, GA to my hotel room in Louisville, KY. I was able to install them myself using the instructions Chrissy provided. It was less than 24 hours from my call to having graphics on my trailer at the trade show 400 miles away.

I was impressed with the initial service I received from Mike and Chrissy at Compelling Signs. I was on a tight budget, a tight deadline and wasn't sure if they could come up with the design I had in mind. Not only did they deliver, they were very good people to work with. What really impressed me was their service on the trailer graphics. Mike and Chrissy really came through for me on what I thought was a lost cause. That was fantastic service!

I can tell you first hand that Compelling Signs produces top quality results and provides great service. If these are important to you then you owe it to yourself to contact them to see how they can help you.

Regards,

Brian Gilbert
National Sales Manager
Harben, Inc
770-889-9535